



LAI YIH GROUP

Since 1987

TWSE Stock code **6890**
www.laiyh.com

DISCLAIMER

This presentation is a summary and evaluation of the past, present and future operations of the Company based on the subjective and objective factors at the time of the presentation; It contains forward-looking statements that will be affected by risks, uncertainties, and inferences that are beyond our control. Actual conclusions may differ significantly from these forward-looking statements.

The information it provides does not express or imply a view of the future or guarantee its correctness, completeness and reliability; nor does it represent a complete description of the company, the state of the industry and subsequent major developments.

The outlook for the future in this briefing reflects the company's view to date. If there are any changes or adjustments, the company is not responsible for reminding and/or updating at any time.

INTRODUCTION OF LAI YIH GROUP



Founded in 1987, cooperates with many internationally renowned brands. Specializing in producing various high-end casual shoes (vulcanized shoes), sports shoes (cold-cement shoes), special function shoes. We continuously innovate technology and improve ourselves and are deeply trusted and affirmed by our customers.

- **Chairman: Mr. CHUNG, TE-LI**
- **Cayman Holdings, established in June, 2021**
- **Headquarter: Daya District, Taichung City, Taiwan**
- **Manufacture Base: Vietnam, China, Myanmar, Indonesia**
- **Main Products: Sports Shoes 80%, Casual Shoes 20%**
- **Total employees: 71,983 Pax (DEC, 2025)**



CONVERSE

HOKA

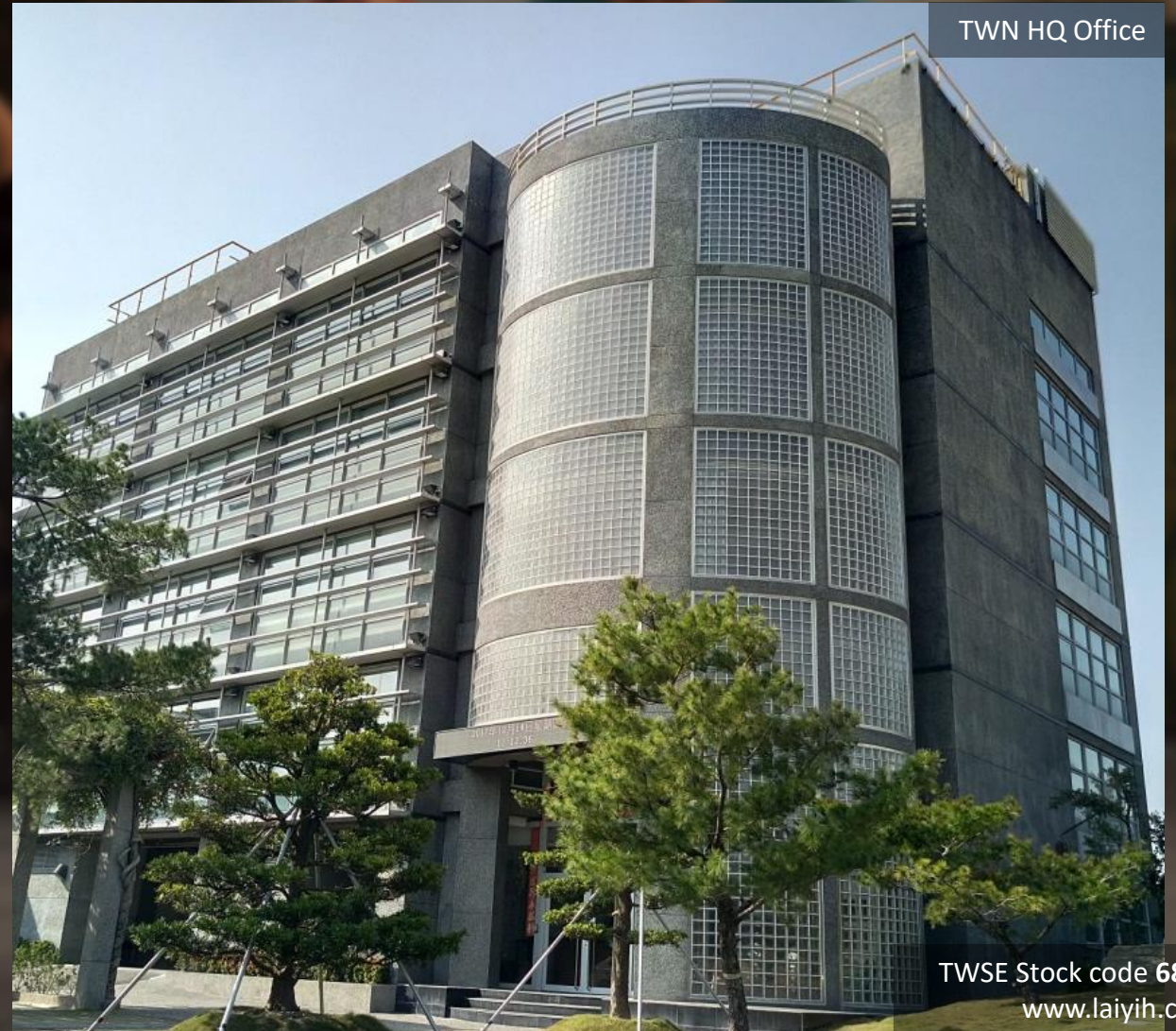


Teva

UNI
QLO



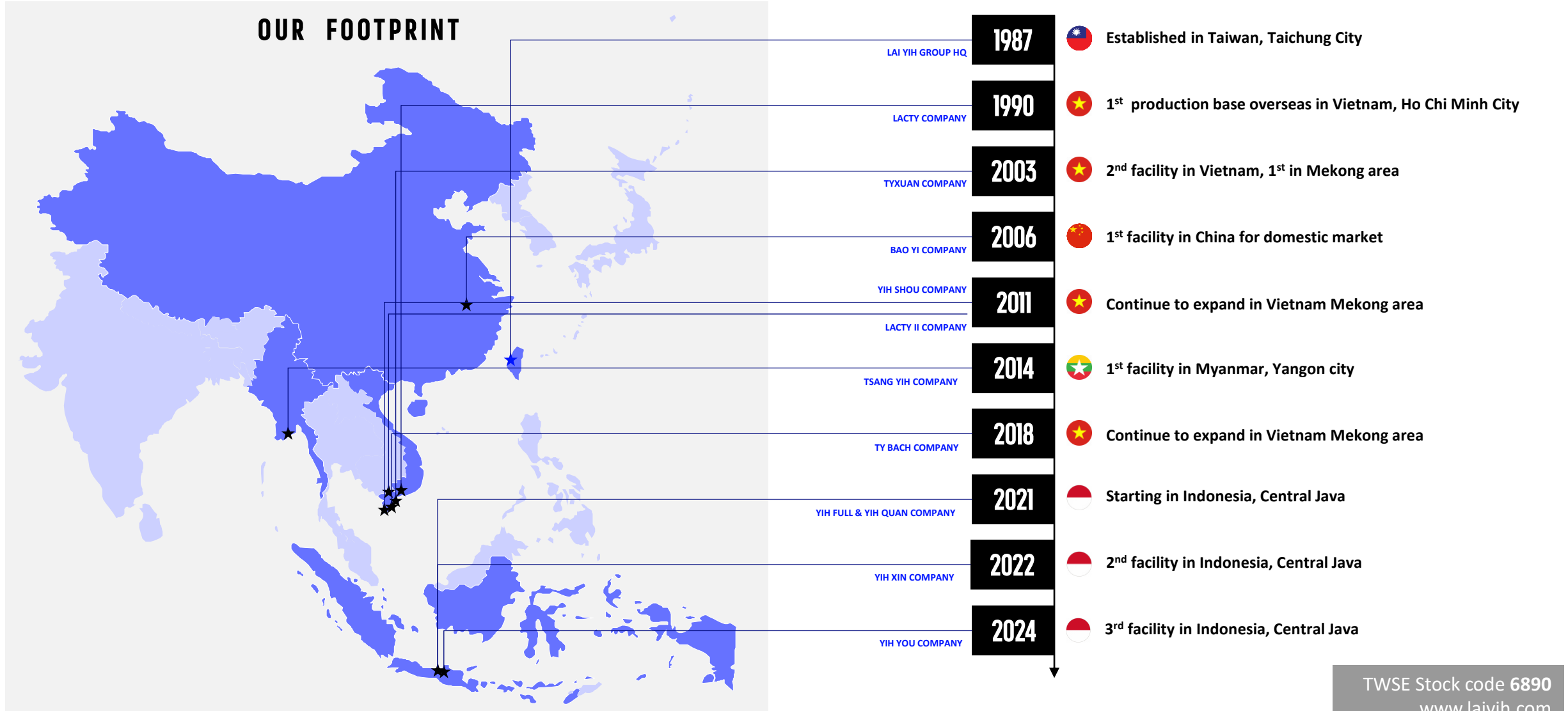
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TWN HQ Office

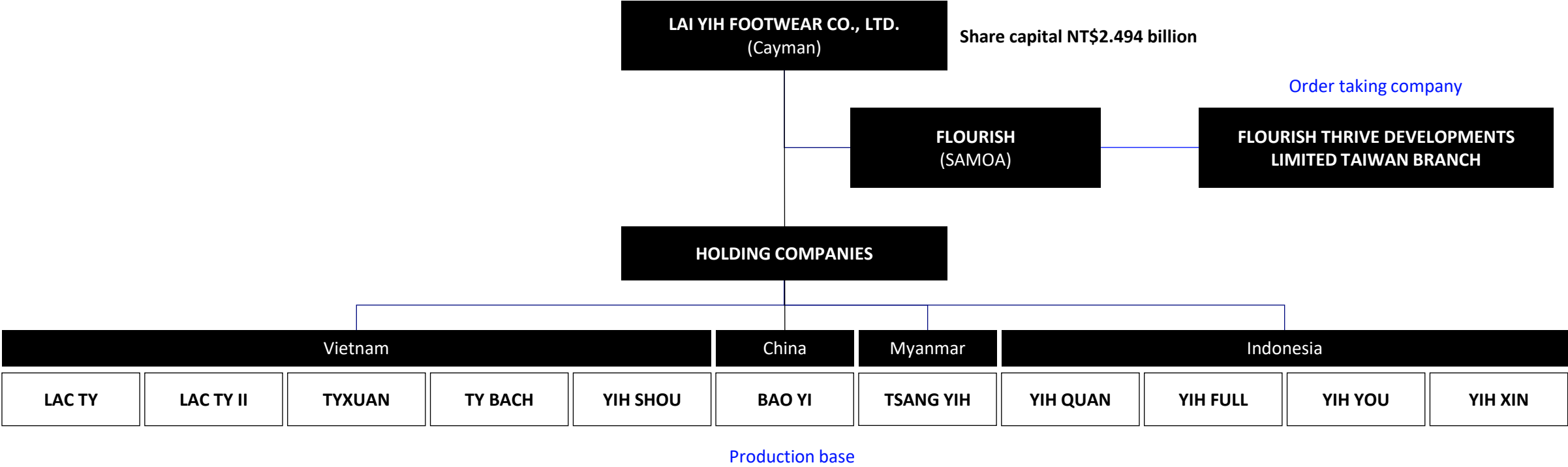
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HISTORY OF LAI YIH



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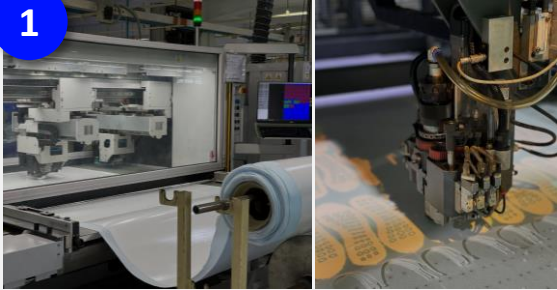
GROUP INVESTMENT STRUCTURE



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HOW ARE SHOES MADE?

1



CUTTING (UPPER)

Cutting out the components for stitching

2



STITCHING (UPPER)

Assembly & stitch for the upper

3



STOCK-FITTING (BOTTOM)

Attach bottom components into 1 whole piece bottom

5



FINISHED & PACKING

Wait for deliver to your favorite stores

4



ASSEMBLY (UPPER + BOTTOM)

Joining upper with sole



WHAT IS VULCANIZE & COLD-CEMENT?

VULCANIZE

Vulcanization is a chemical process that hardens rubber using sulfur and heat invented in the 19th century.

- Mostly seen in lifestyle / skateboarding shoes. (Converse / Vans / Keds etc.)

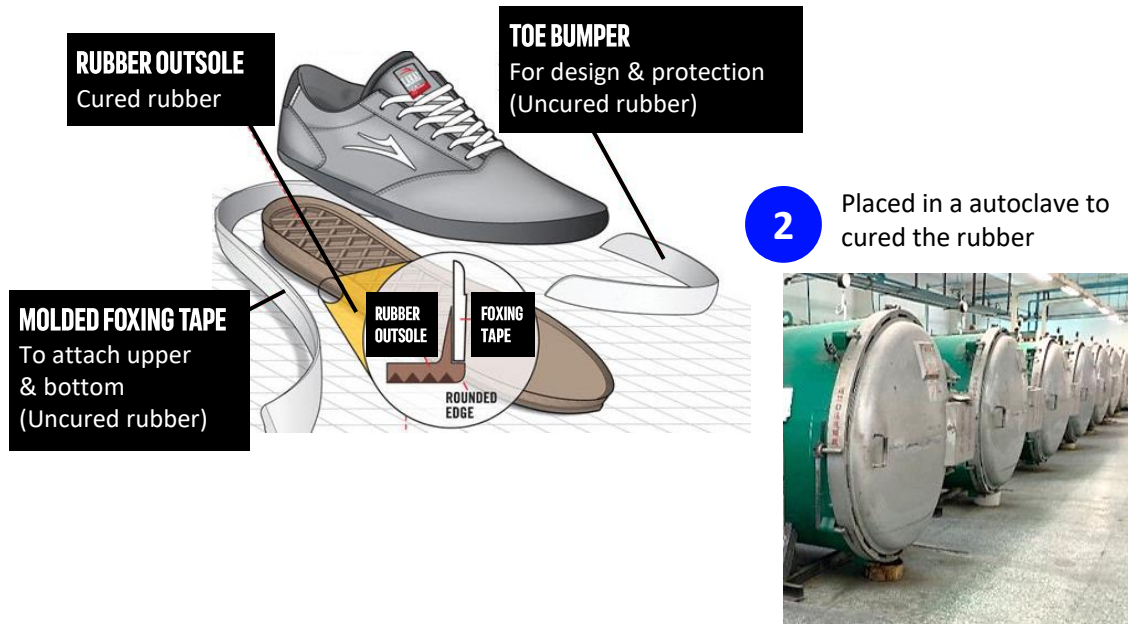
COLD-CEMENT

With the rise of synthetic adhesives (PU, EVA), cold cementing emerged as an alternative to high-heat vulcanization.

- Mostly seen in athletic shoes & sneakers (adidas / Hoka / Nike etc.)

KEY DIFFERENCES: ASSEMBLY PROCESS

- 1 Attach rubber outsole to the upper + wrap the foxing tape to cover both outsole & upper attached area + toe bumper



- 1 Use primer to activate outsole / midsole surfaces + Go through oven + use cement to attached upper & bottom



- 2 Attached the upper & bottom together while the cement is still activated, then go through the chiller to cool down the shoe





VULCANIZED

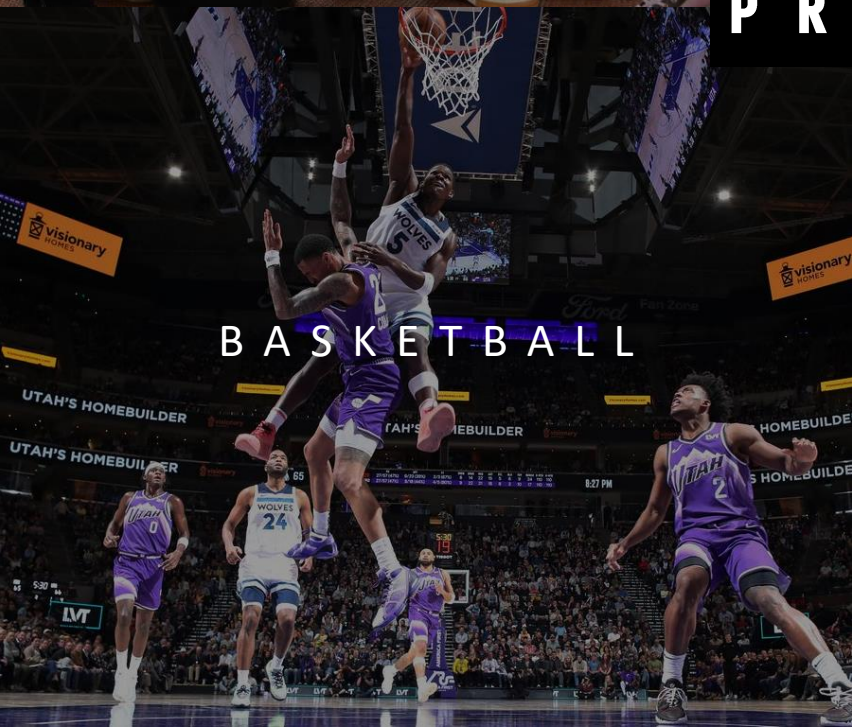


FASHION



RUNNING

PRODUCT DIVERSITY



BASKETBALL



RACKET SPORTS & INDOOR SPORTS



OUTDOOR & WATERPROOF

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ORIGINALS



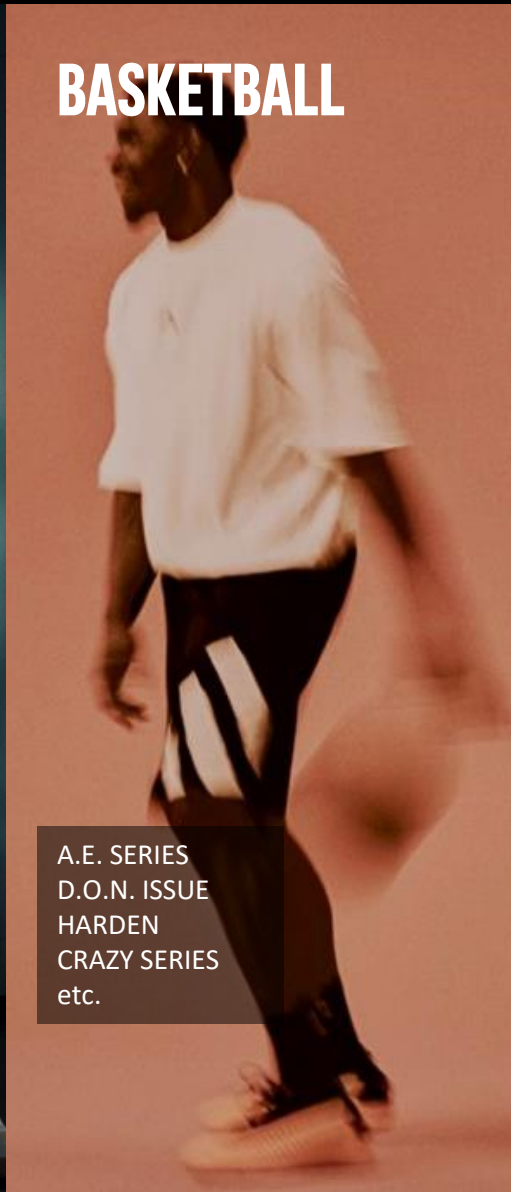
SAMBA
GAZELLE
CAMPUS
NMD
ADISTAR CONTROL
etc.

SPORTSWEAR



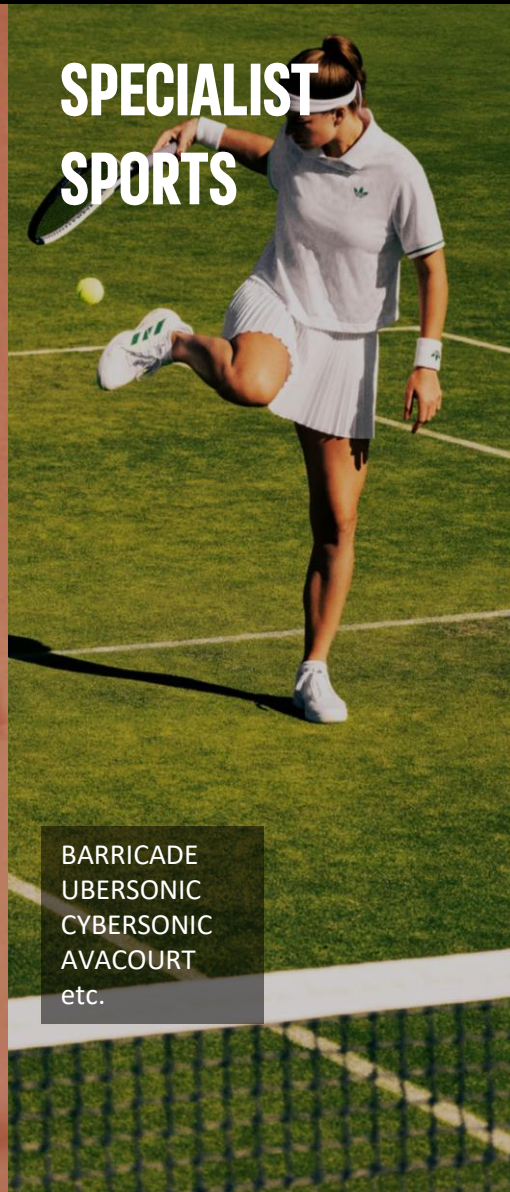
BARREDA
RUNFALCON
GRAND COURT
MIDCITY
etc.

BASKETBALL



A.E. SERIES
D.O.N. ISSUE
HARDEN
CRAZY SERIES
etc.

SPECIALIST SPORTS



BARRICADE
UBERSONIC
CYBERSONIC
AVACOURT
etc.

SKATEBOARDING



TYSHAWN
NIZZA
3MC
BUSENITZ
etc.

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HOKA PORTFOLIO



ROAD RUNNING



CLIFTON 10
SOLIMAR
ARAH
SKYFLOW
etc.

TRAIL RUNNING



MAFATE
CHALLENGER
STIONSON
SPEEDGOAT
etc.

HIKING



KAHA
ANACAPA
TOR ULTRA
etc.

STABILITY



BONDI
etc.

WATERPROOF



CHALLENGER ATR GTX
KAHA GTX
TRANSPORT GTX
etc.

COMFORT



TRANSPORT
ORA RECOVERY
etc.

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CONVERSE PORTFOLIO

CLASSICS



CHUCK TAYLOR ALL STAR
CHUCK 70
JACK PURCELL
ONE STAR
etc.

SLIP-ON



SLIP ON
etc.

FASHION



RUN STAR HIKE
BIG HOLE
LUGGEDS
etc.

SKATE



LOUIE LOPEZ
FASTBREAK
etc.

WATERPROOF



CHUCK TAYLOR ALL STAR
WP
CHUCK 70 WP
GORE-TEX
etc.

RUNNING



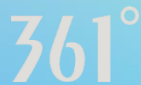
AEON ACTIVE
etc.

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KEY PARTNERS

Over the past 36 years, LaiYih has collaborated with many well-known international brands. LaiYih has exported more than 300 million pairs of finished shoes all over the world for in the past five years.



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REVENUE PROPORTION BY BRANDS

	2023Y	2024Q1	2024Q2	2024Q3	2024Q4	2024Y	2025Q1	2025Q2	2025Q3	2025Q4	2025Y
	57.74%▲	58.89%▲	55.07%	64.00%▲	56.95%	58.60%▲	56.39%	52.41%	62.35%▲	55.59%	56.39%
CONVERSE	23.77%	20.78%	18.78%	18.17%	14.49%	17.94%	14.31%	12.67%	11.82%	10.69%	12.37%
	13.42%▲	18.77%▲	25.33%▲	16.58%	27.58%▲	22.47%▲	26.81%▲	31.60%▲	22.60%	31.05%▲	28.46%▲



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FINANCIAL HIGHLIGHTS

\$ in Million New Taiwan Dollar	2024Q4	2025Q4	YoY	2024Q1-Q4	2025Q1-Q4	YoY
Revenue	10,852	10,567	-2.62%	37,690	39,595	5.05%
Gross profit	2,015	1,667	-17.29%	7,459	6,346	-14.91%
Gross profit margin	18.57%	15.78%	-2.79pp	19.79%	16.03%	-3.76pp
Operating expenses	(743)	(630)	-15.20%	(2,775)	(2,570)	-7.37%
Operating expense ratio	6.85%	5.96%	-0.89pp	7.36%	6.49%	-0.87pp
Operating income	1,272	1,037	-18.51%	4,684	3,776	-19.38%
Operating income margin	11.72%	9.81%	-1.91pp	12.43%	9.54%	-2.89pp
Non-operating income, net	315	190	-39.64%	587	468	-20.30%
Income before income tax	1,587	1,227	-22.70%	5,270	4,244	-19.48%
Income tax expense	(319)	(223)	-30.25%	(1,101)	(828)	-24.80%
Net income	1,268	1,004	-20.80%	4,170	3,416	-18.08%
Net income margin	11.69%	9.50%	-2.19pp	11.06%	8.63%	-2.43pp
Profit, attributable to: Owners of the parent	1,207	963	-20.19%	3,818	3,248	-14.95%
Earnings per share (NT\$)	4.84*	3.86*	-20.25%	15.31*	13.02*	-14.95%

*EPS is calculated using the number of shares after the capital increase.

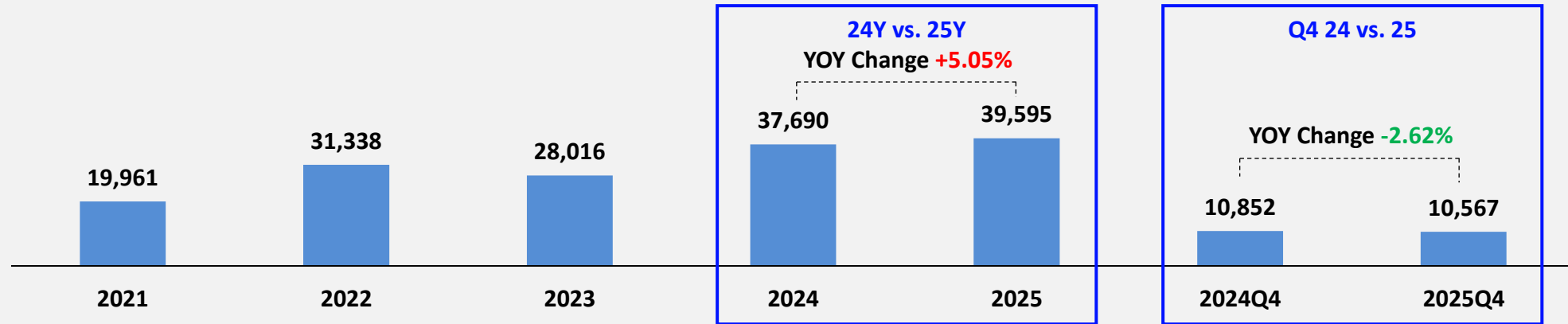
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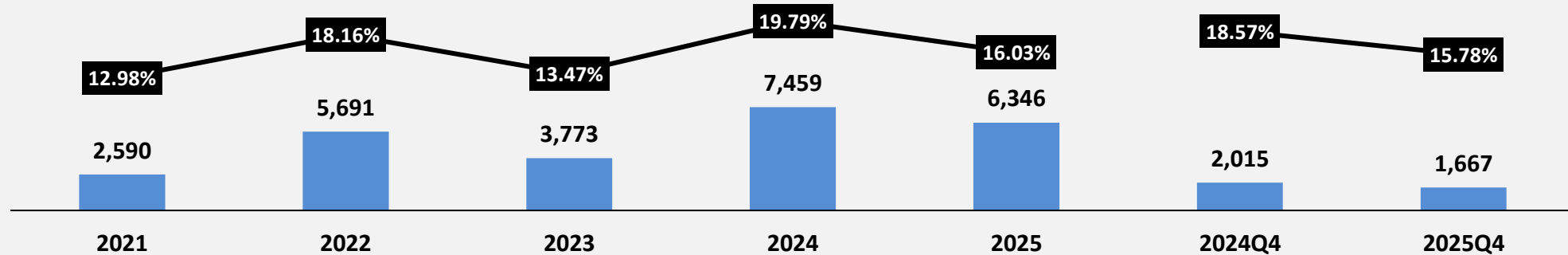
FINANCIAL HIGHLIGHTS

\$ in Million New Taiwan Dollar

REVENUE



GROSS PROFIT



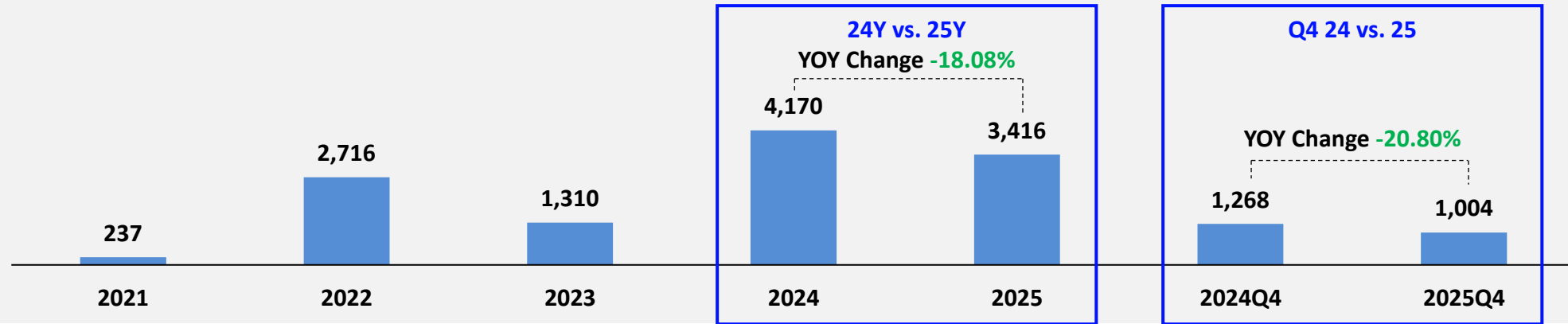
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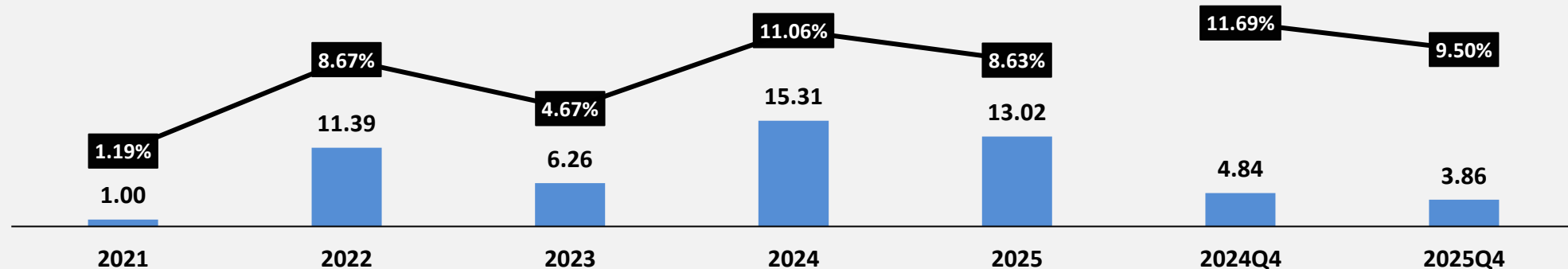
FINANCIAL HIGHLIGHTS

\$ in Million New Taiwan Dollar

NET INCOME



NET INCOME MARGIN / EPS

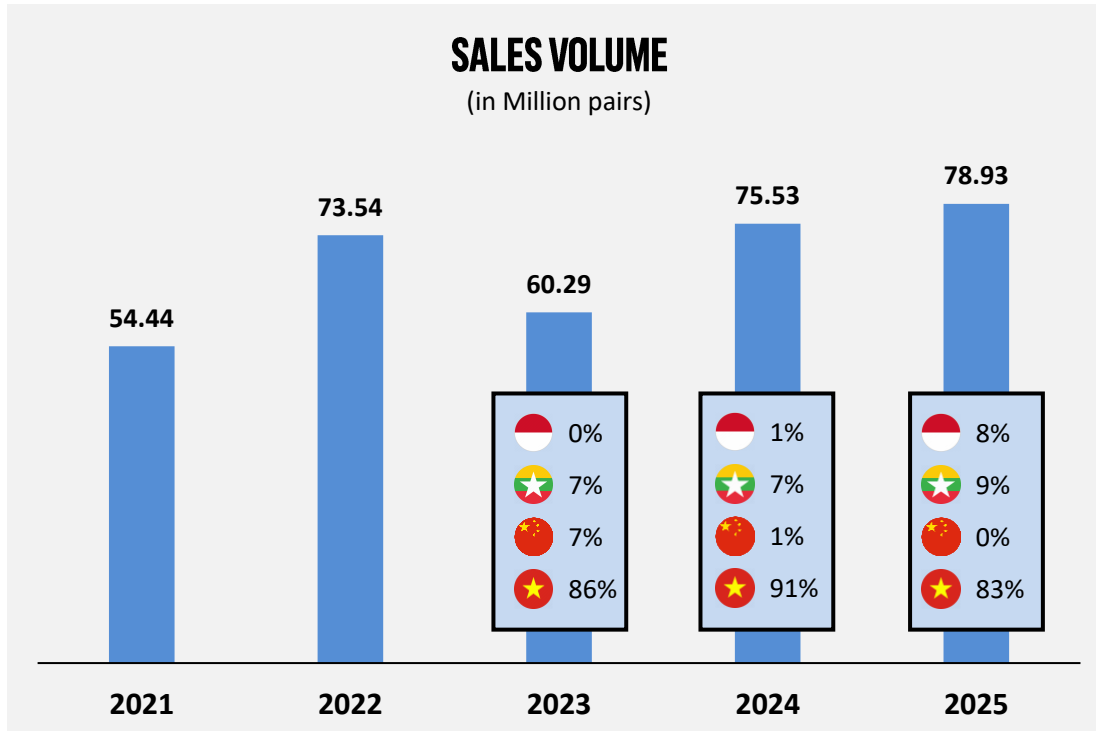


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FOOTWEAR SEGMENT

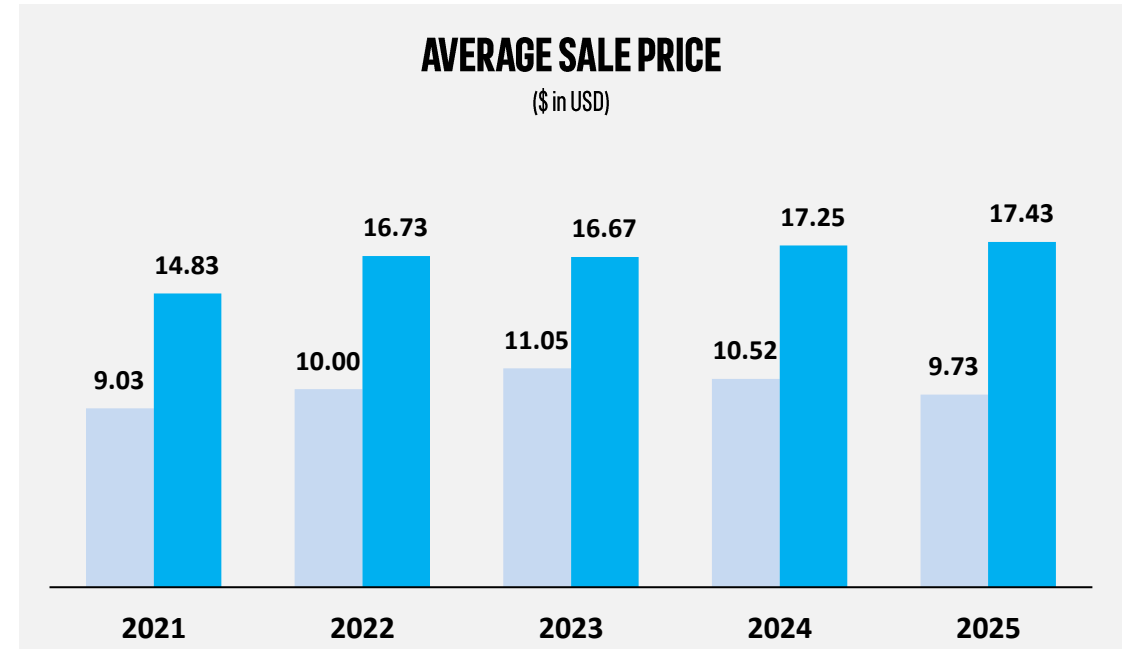
SALES VOLUME

(in Million pairs)



AVERAGE SALE PRICE

(\$ in USD)



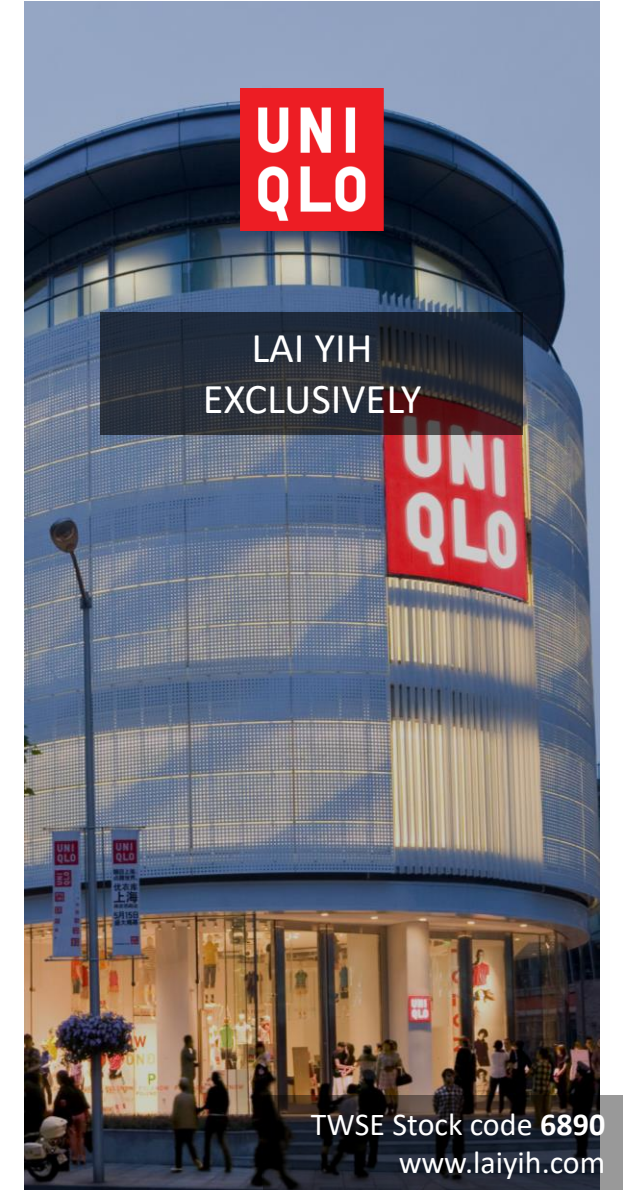
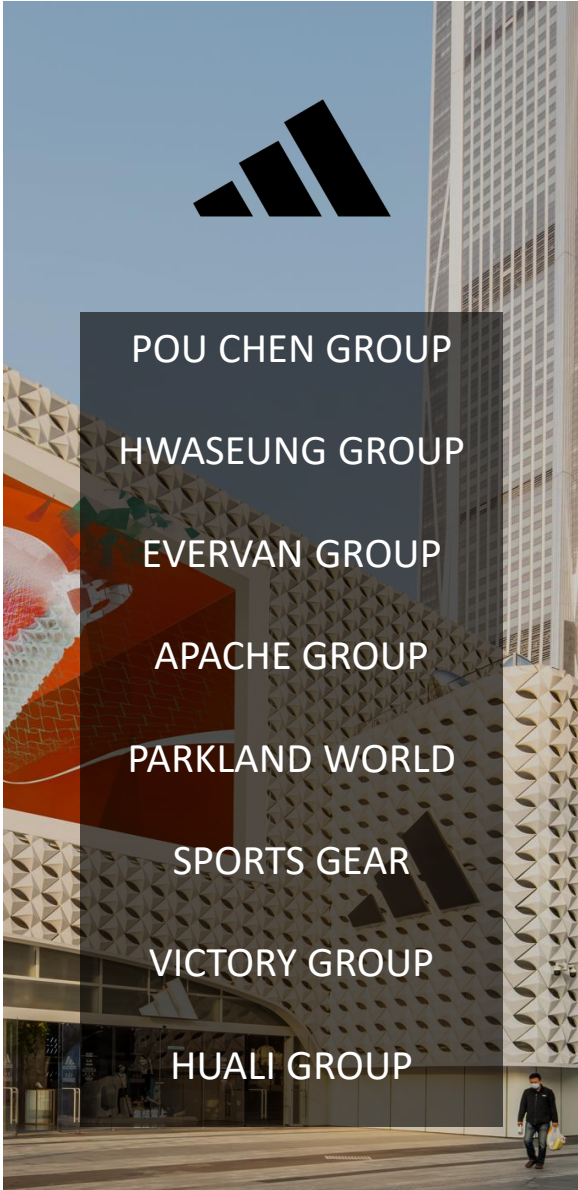
Sales Proportion by Product

Year	Major products	
	Casual shoes	Sports shoes
2024	17%	83%
2025	11%	89%

Sales Proportion by Region

Year	Region	Europe	USA	Asia	Americas	Others
2024		37%	31%	18%	11%	3%
2025		32%	35%	16%	14%	3%

OUR COMPETITORS





COMPETITIVENESS OF LAI YIH

AGILITY

Strategic Responsiveness
& Speed to Market

RAPID MARKET
RESPONSIVENESS

FLEXIBLE SUPPLY
CHAIN ARCHITECTURE

DIGITAL TRANSFORMATION
FOR SPEED EXECUTION

PRODUCT DIVERSITY & CAPABILITIES

Portfolio Breadth & Technical Excellence

MULTI-SEGMENT
PRODUCT EXPERTISE

CUSTOM DEVELOPMENT &
CO-CREATION CAPABILITIES

SCALABLE ENGINEERING
& AUTOMATION

SUSTAINABILITY ACHIEVEMENTS

ESG Leadership & Value Chain Impact

END-TO-END SUSTAINABILITY
INTEGRATION

MEASURABLE CARBON
& RESOURCE IMPACT

REPUTATION &
COMPLIANCE ADVANTAGE

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