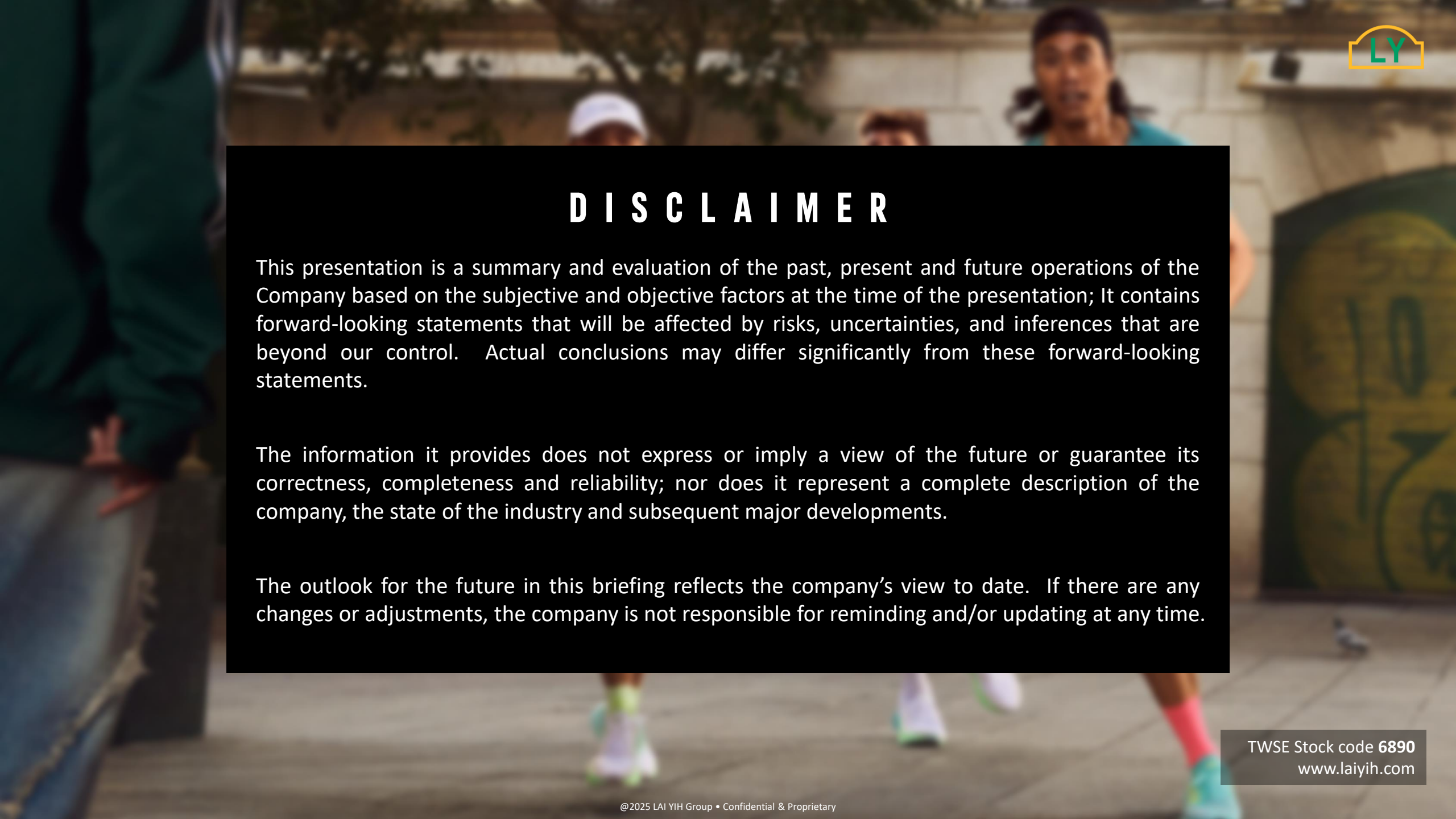


# LAI YIH GROUP

Since 1987

TWSE Stock code **6890**
www.laiyih.com

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# DISCLAIMER

This presentation is a summary and evaluation of the past, present and future operations of the Company based on the subjective and objective factors at the time of the presentation; It contains forward-looking statements that will be affected by risks, uncertainties, and inferences that are beyond our control. Actual conclusions may differ significantly from these forward-looking statements.

The information it provides does not express or imply a view of the future or guarantee its correctness, completeness and reliability; nor does it represent a complete description of the company, the state of the industry and subsequent major developments.

The outlook for the future in this briefing reflects the company's view to date. If there are any changes or adjustments, the company is not responsible for reminding and/or updating at any time.

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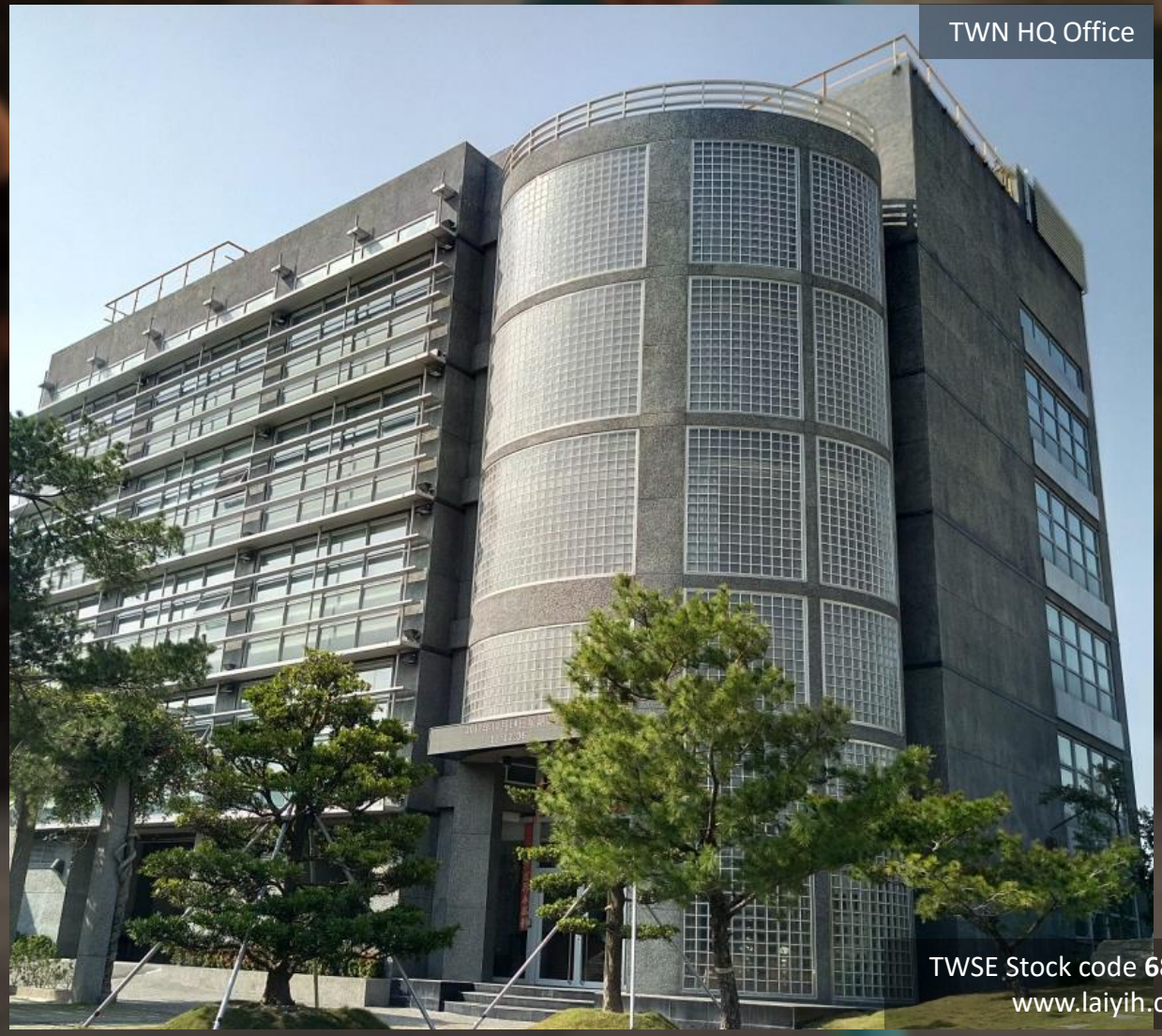
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# INTRODUCTION OF LAI YIH GROUP

Founded in 1987, cooperates with many internationally renowned brands. Specializing in producing various high-end casual shoes (vulcanized shoes), sports shoes (cold-cement shoes), special function shoes. We continuously innovate technology and improve ourselves and are deeply trusted and affirmed by our customers.

- **Chairman: Mr. CHUNG, TE-LI**
- **Cayman Holdings, established in June, 2021**
- **Headquarter: Daya District, Taichung City, Taiwan**
- **Manufacture Base: Vietnam, China, Myanmar, Indonesia**
- **Main Products by Quantity: Sports Shoes 88%, Casual Shoes 12%**
- **Total employees: 68,746 Pax (Jun, 2026)**

and more...



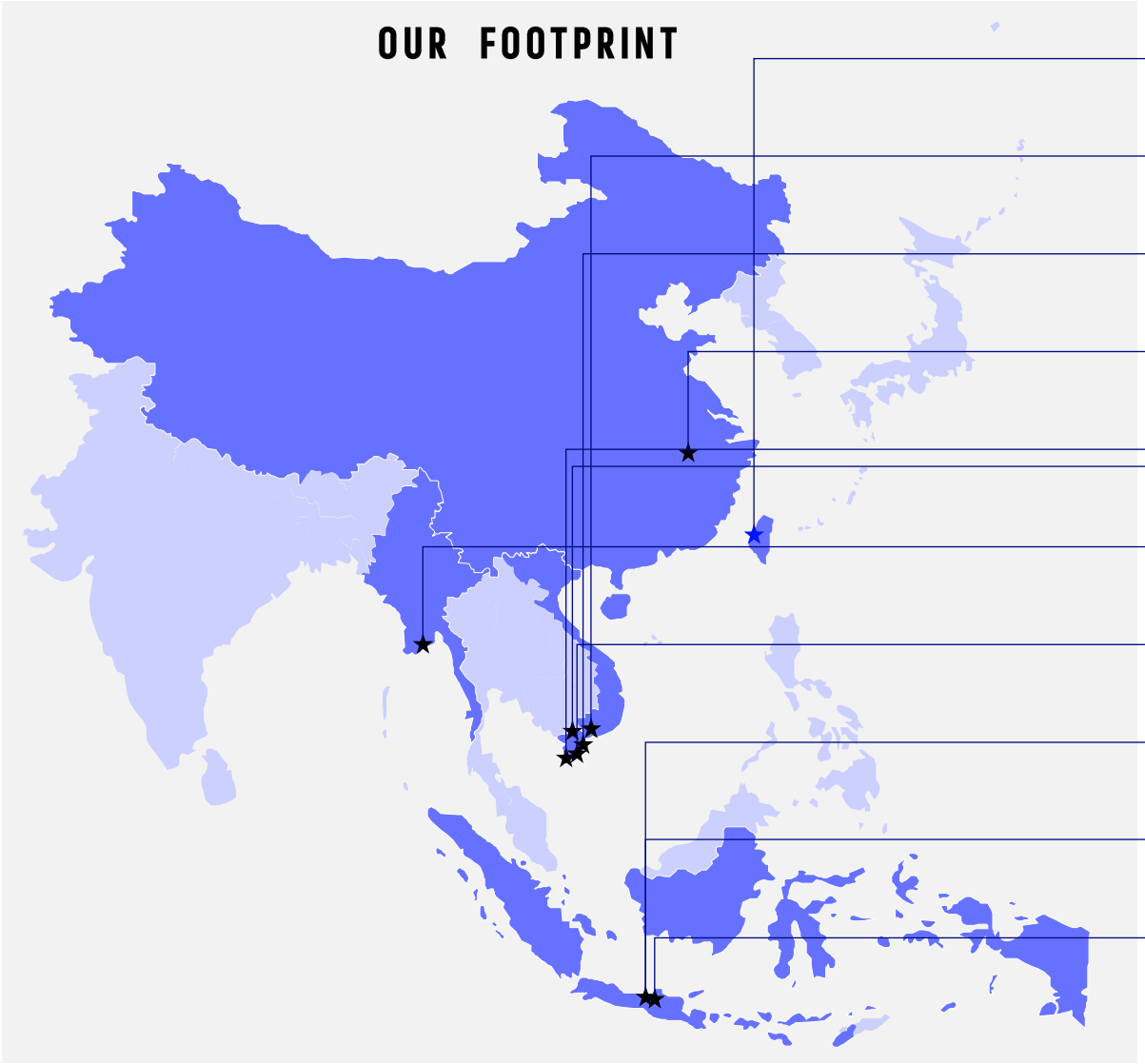
TWN HQ Office

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# HISTORY OF LAI YIH

## OUR FOOTPRINT

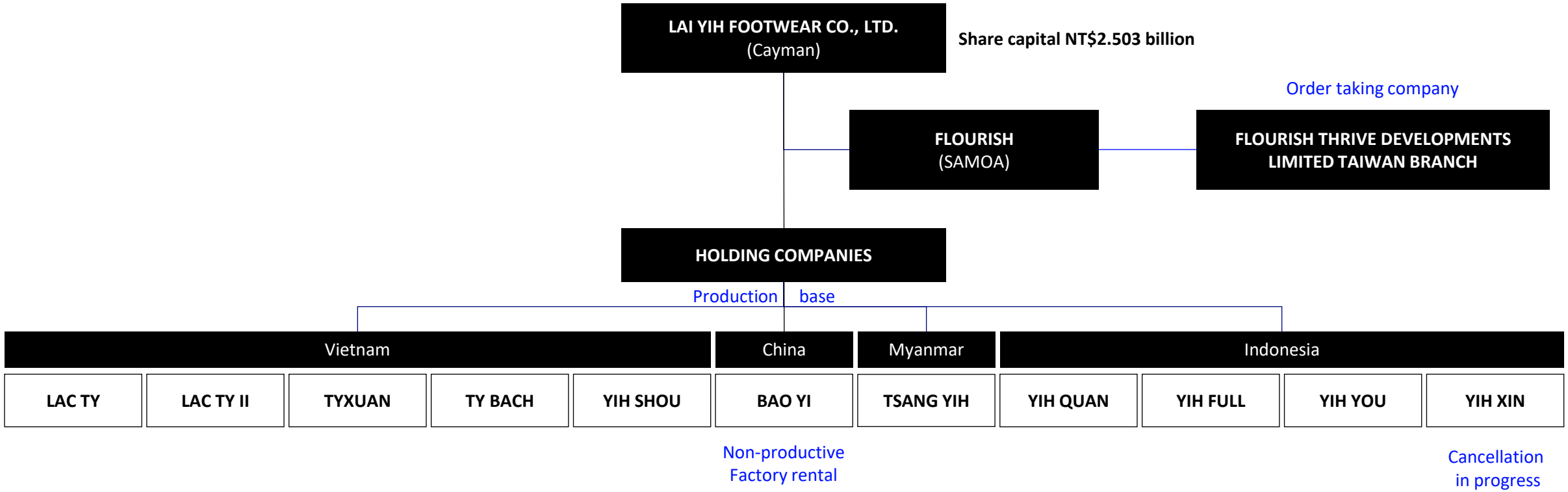


| | | |
|---|---|---|
| LAI YIH GROUP HQ | 1987 | Established in Taiwan, Taichung City |
| LACTY COMPANY | 1990 | 1st production base overseas in Vietnam, Ho Chi Minh City |
| TYXUAN COMPANY | 2003 | 2nd facility in Vietnam, 1st in Mekong area |
| BAO YI COMPANY | 2006 | 1st facility in China for domestic market |
| YIH SHOU COMPANY<br>LACTY II COMPANY | 2011 | Continue to expand in Vietnam Mekong area |
| TSANG YIH COMPANY | 2014 | 1st facility in Myanmar, Yangon city |
| TY BACH COMPANY | 2018 | Continue to expand in Vietnam Mekong area |
| YIH FULL & YIH QUAN COMPANY | 2021 | Starting in Indonesia, Central Java |
| YIH XIN COMPANY | 2022 | 2nd facility in Indonesia, Central Java |
| YIH YOU COMPANY | 2024 | 3rd facility in Indonesia, Central Java |

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# GROUP INVESTMENT STRUCTURE

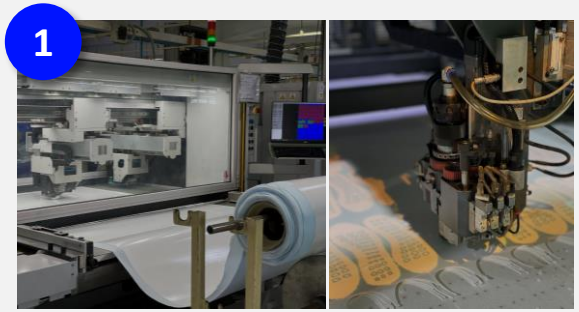



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# HOW ARE SHOES MADE?

1



## CUTTING (UPPER)

Cutting out the components for stitching

2



## STITCHING (UPPER)

Assembly & stitch for the upper

3



## STOCK-FITTING (BOTTOM)

Attach bottom components into 1 whole piece bottom




5



## FINISHED & PACKING

Wait for deliver to your favorite stores

4



## ASSEMBLY (UPPER + BOTTOM)

Joining upper with sole

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# WHAT IS VULCANIZE & COLD-CEMENT?

## VULCANIZE

**Vulcanization is a chemical process that hardens rubber using sulfur and heat invented in the 19th century.**

- Mostly seen in lifestyle / skateboarding shoes. (Converse / Vans / Keds etc.)

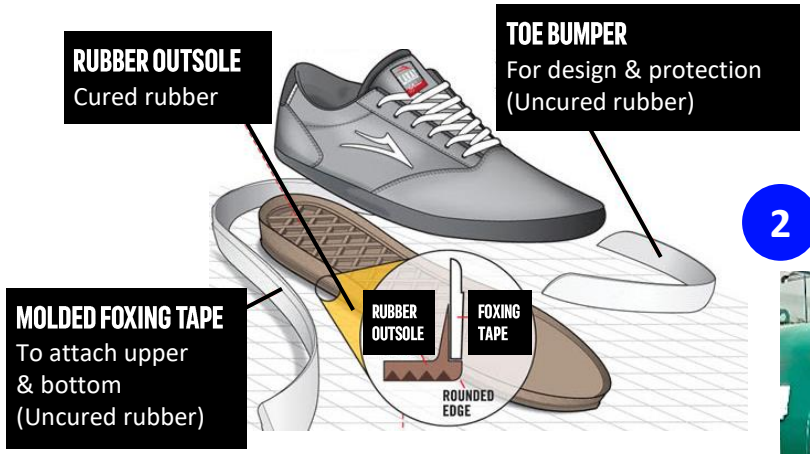
## COLD-CEMENT

**With the rise of synthetic adhesives (PU, EVA), cold cementing emerged as an alternative to high-heat vulcanization.**

- Mostly seen in athletic shoes & sneakers (adidas / Hoka / Nike etc.)

## KEY DIFFERENCES : ASSEMBLY PROCESS

**1** Attach rubber outsole to the upper + wrap the foxing tape to cover both outsole & upper attached area + toe bumper




**2** Placed in a autoclave to cured the rubber



**1** Use primer to activate outsole / midsole surfaces + Go through oven + use cement to attached upper & bottom

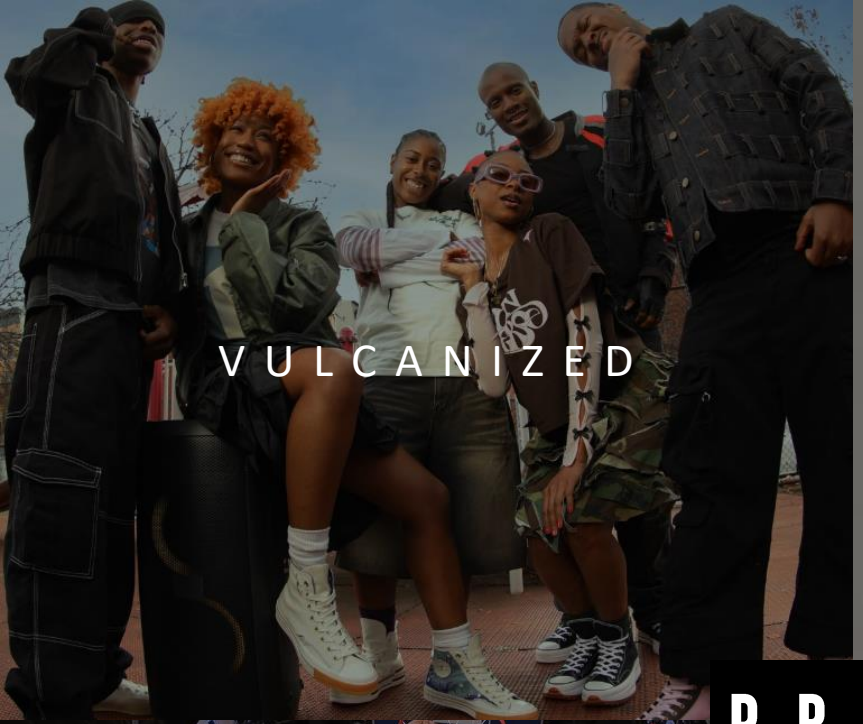


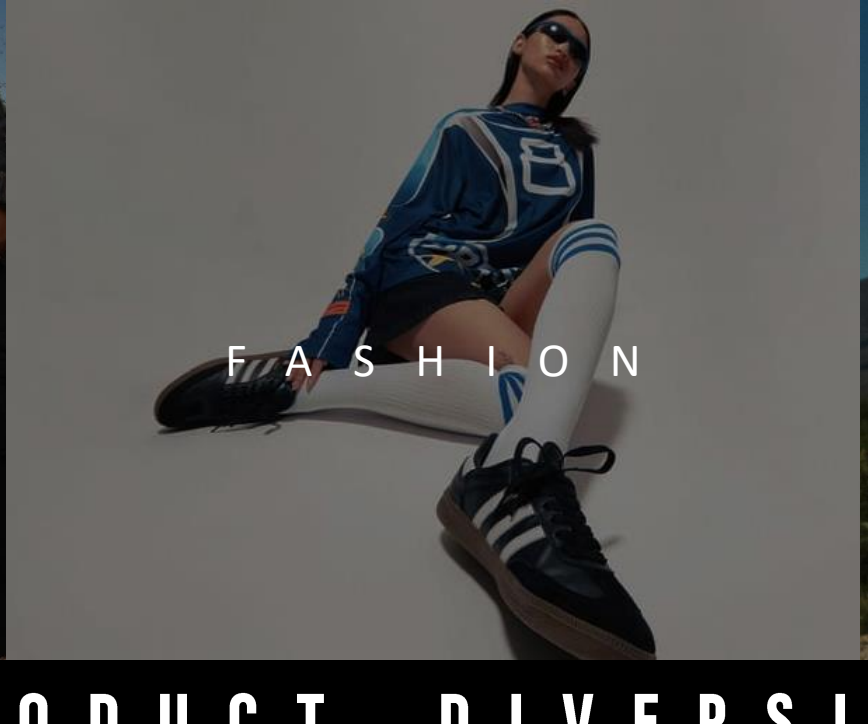
**2** Attached the upper & bottom together while the cement is still activated, then go through the chiller to cool down the shoe



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# PRODUCT DIVERSITY










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# ADIDAS PORTFOLIO



## ORIGINALS

SAMBA
GAZELLE
CAMPUS
NMD
ADISTAR CONTROL
etc.



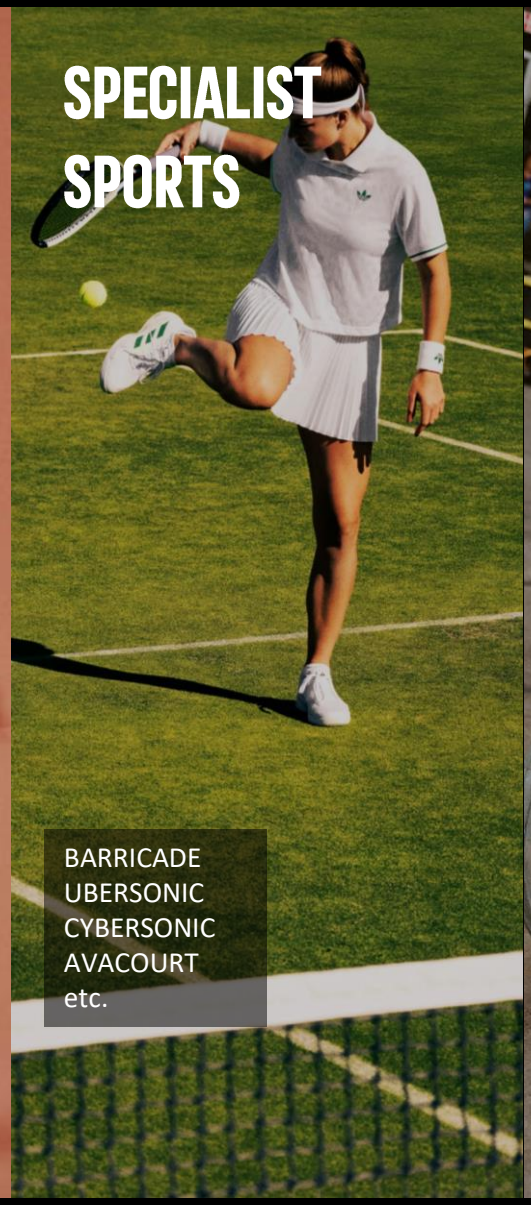
## SPORTSWEAR

BARREDA
RUNFALCON
GRAND COURT
MIDCITY
etc.



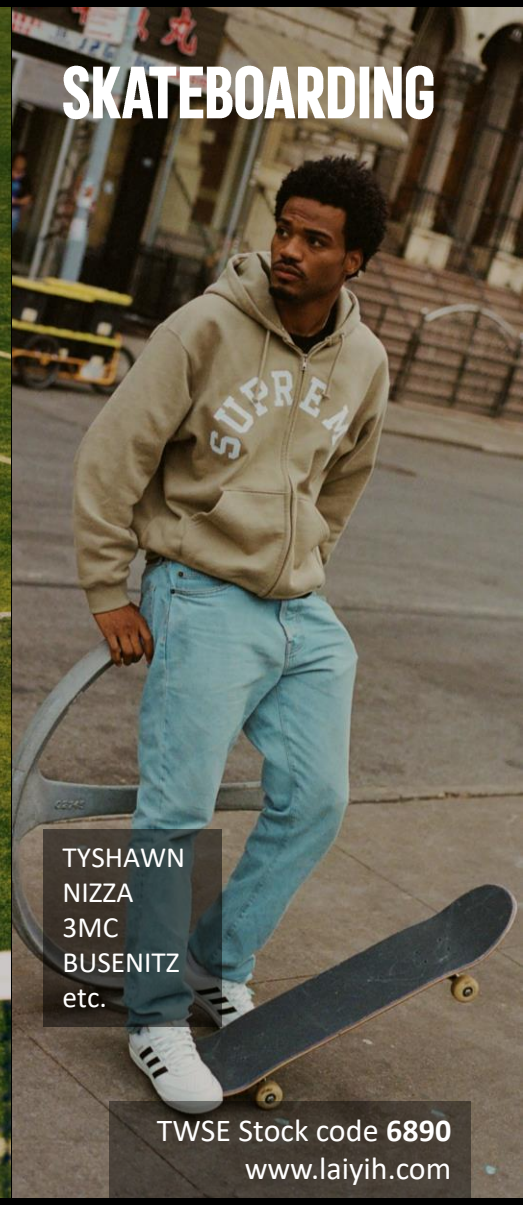
## BASKETBALL

A.E. SERIES
D.O.N. ISSUE
HARDEN
CRAZY SERIES
etc.



## SPECIALIST SPORTS

BARRICADE
UBERSONIC
CYBERSONIC
AVACOURT
etc.



## SKATEBOARDING

TYSHAWN
NIZZA
3MC
BUSENITZ
etc.

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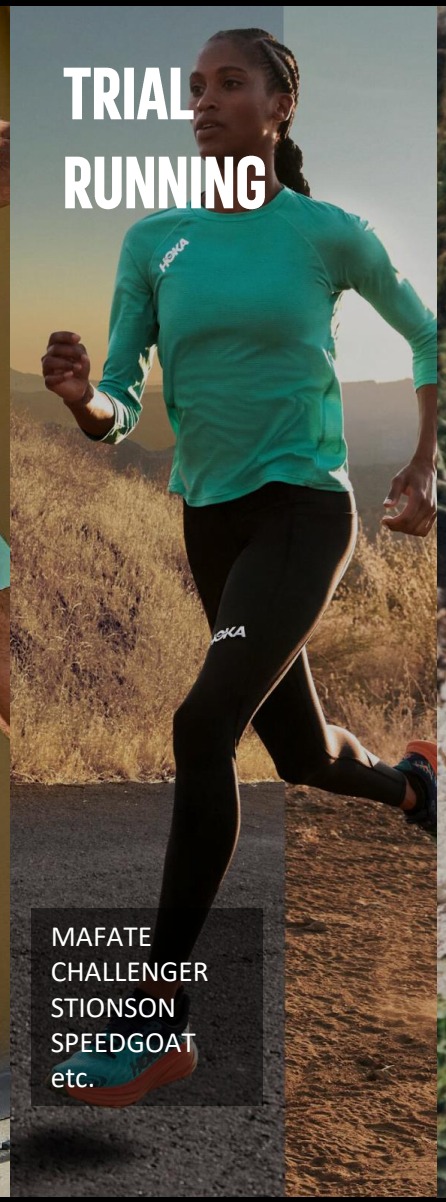
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# HOKA PORTFOLIO



## ROAD RUNNING

CLIFTION 10
SOLIMAR
ARAHI
SKYFLOW
etc.



## TRIAL RUNNING

MAFATE
CHALLENGER
STIONSON
SPEEDGOAT
etc.



## HIKING

KAHA
ANACAPA
TOR ULTRA
etc.



## STABILITY

BONDI
etc.



## WATERPROOF

CHALLENGER ATR GTX
KAHA GTX
TRANSPORT GTX
etc.



## COMFORT

TRANSPORT
ORA RECOVERY
etc.

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# CONVERSE PORTFOLIO

## CLASSICS



CHUCK TAYLOR ALL STAR
CHUCK 70
JACK PURCELL
ONE STAR
etc.

## SLIP-ON



SLIP ON
etc.

## FASHION



RUN STAR HIKE
BIG HOLE
LUGGEDS
etc.

## SKATE



LOUIE LOPEZ
FASTBREAK
etc.

## WATERPROOF



CHUCK TAYLOR ALL STAR
WP
CHUCK 70 WP
GORE-TEX
etc.

## RUNNING



AEON ACTIVE
etc.

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# KEY PARTNERS

Over the past 36 years, LaiYih has collaborated with many well-known international brands.
LaiYih has exported more than 300 million pairs of finished shoes all over the world for in the past five years.

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# REVENUE PROPORTION BY BRANDS

| | 2024Y | 2025Q1 | 2025Q2 | 2025Q3 | 2025Q4 | 2025Y | 2026Q1 | 2026Q2 |
|---|---|---|---|---|---|---|---|---|
| | 58.60% ▲ | 56.39% ▲ | 52.41% | 62.35% ▲ | 55.59% | 56.39% | 65.20% ▲ | 53.42% |
| CONVERSE | 17.94% | 14.31% | 12.67% | 11.82% | 10.69% | 12.37% | 8.25% | 7.75% |
| HOKA | 22.47% ▲ | 26.81% ▲ | 31.60% ▲ | 22.60% | 31.05% ▲ | 28.46% ▲ | 22.43% | 36.04% ▲ |



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# FINANCIAL HIGHLIGHTS

| $ in Million New Taiwan Dollar | 2025Q2 | 2026Q2 | YoY | 2025H1 | 2026H1 | YoY |
|---|---|---|---|---|---|---|
| Revenue | 11,320 | 10,823 | -4.39% | 21,003 | 17,901 | -14.77% |
| Gross profit | 1,811 | 1,884 | 4.03% | 3,510 | 2,709 | -22.84% |
| **Gross profit margin** | 16.00% | 17.41% | 1.41pp | 16.71% | 15.13% | -1.58pp |
| Operating expenses | (705) | (682) | -3.29% | (1,364) | (1,326) | -2.81% |
| **Operating expense ratio** | 6.23% | 6.30% | 0.07pp | 6.49% | 7.41% | 0.92pp |
| Operating income | 1,106 | 1,203 | 8.69% | 2,146 | 1,383 | -35.57% |
| **Operating income margin** | 9.77% | 11.11% | 1.34pp | 10.22% | 7.73% | -2.49pp |
| Non-operating income, net | 62 | (19) | -130.24% | 185 | 48 | -74.02% |
| Income before income tax | 1,168 | 1,184 | 1.33% | 2,331 | 1,431 | -38.61% |
| Income tax expense | (242) | (234) | -3.35% | (472) | (314) | -33.56% |
| Net income | 926 | 950 | 2.56% | 1,859 | 1,117 | -39.89% |
| **Net income margin** | 8.18% | 8.77% | 0.59pp | 8.85% | 6.24% | -2.61pp |
| Profit, attributable to: Owners of the parent | 862 | 942 | 9.39% | 1,775 | 1,131 | -36.31% |
| Basic earnings per share(NT$) | 3.45 | 3.78 | 9.57% | 7.12 | 4.53 | -36.38% |
| Diluted earnings per share(NT$) | 3.45 | 3.59 | 4.06% | 7.11 | 4.42 | -37.83% |

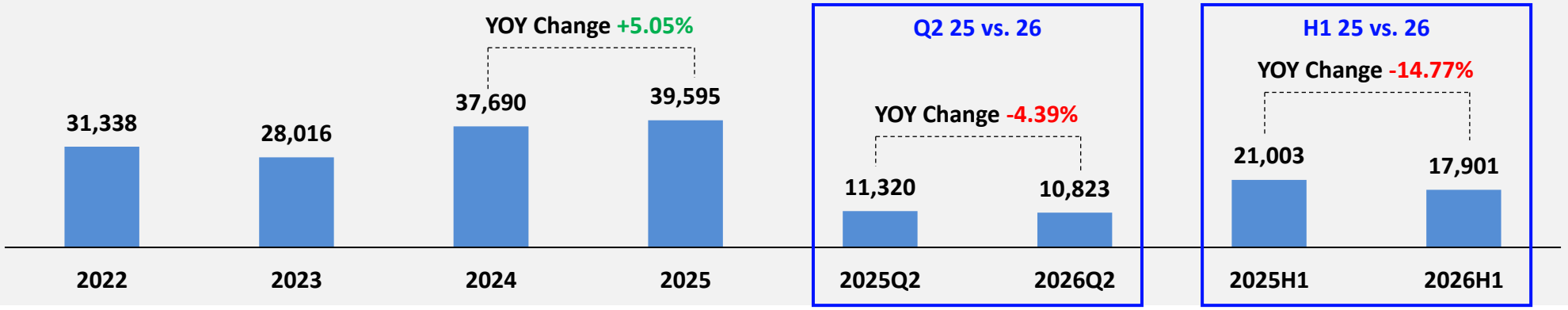
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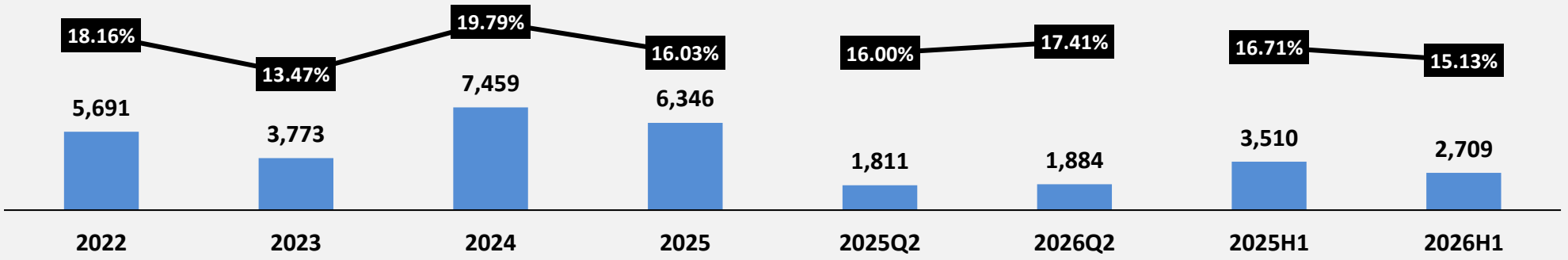
# FINANCIAL HIGHLIGHTS

$ in Million New Taiwan Dollar

## REVENUE




## GROSS PROFIT



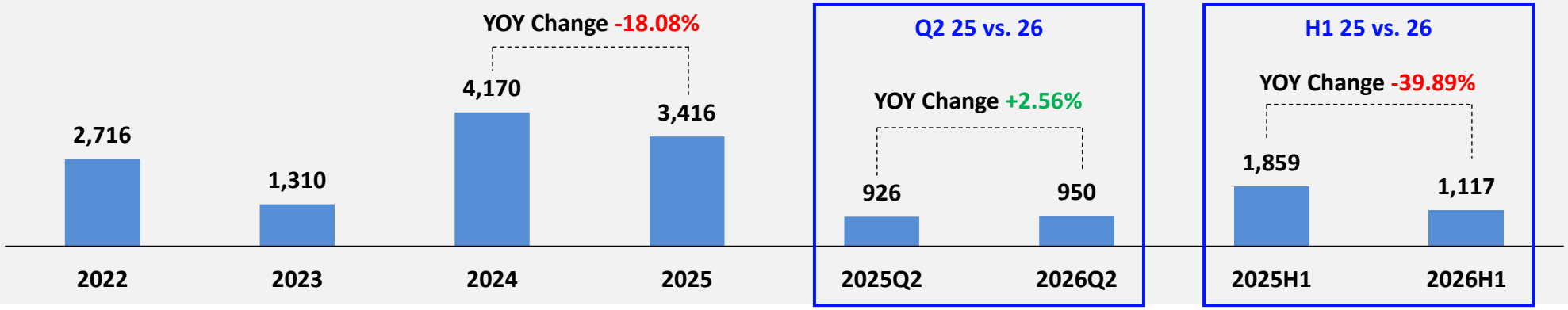

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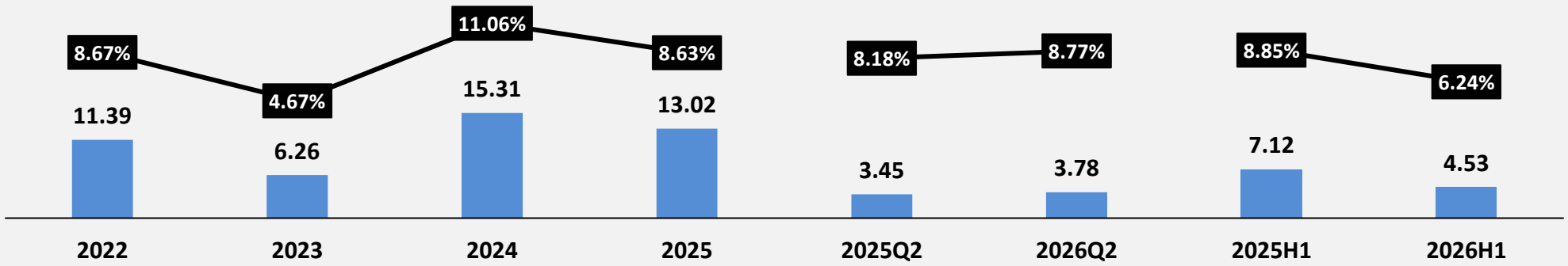
# FINANCIAL HIGHLIGHTS

$ in Million New Taiwan Dollar

## NET INCOME




## NET INCOME MARGIN / EPS



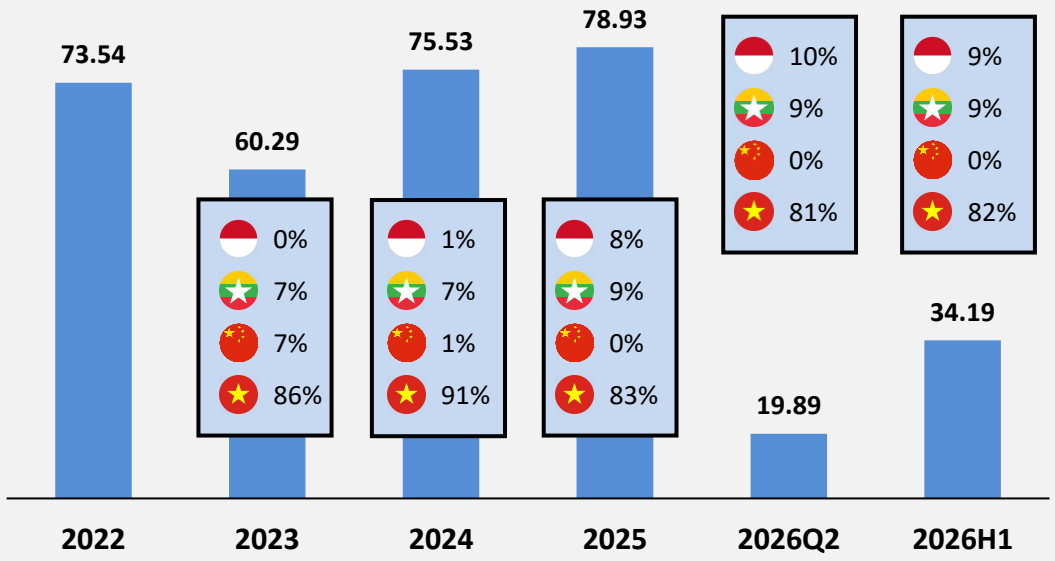

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# FOOTWEAR SEGMENT

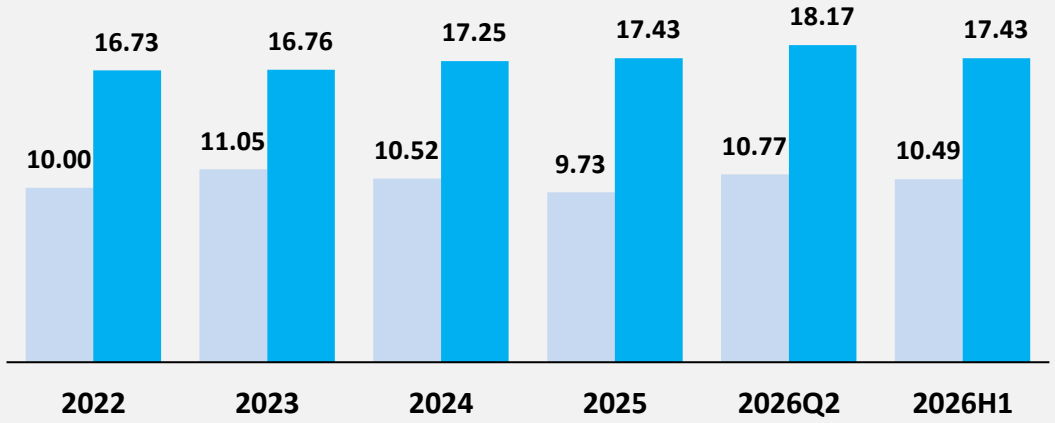
## SALES VOLUME

(in Million pairs)




## AVERAGE SALE PRICE

($ in USD)




## Sales Proportion by Region

| Region / Year | Europe | USA | Asia | Americas | Others |
|---|---|---|---|---|---|
| **2024** | 37% | 31% | 18% | 11% | 3% |
| **2025** | 32% | 35% | 16% | 14% | 3% |
| **2026H1** | 32% | 33% | 19% | 13% | 3% |

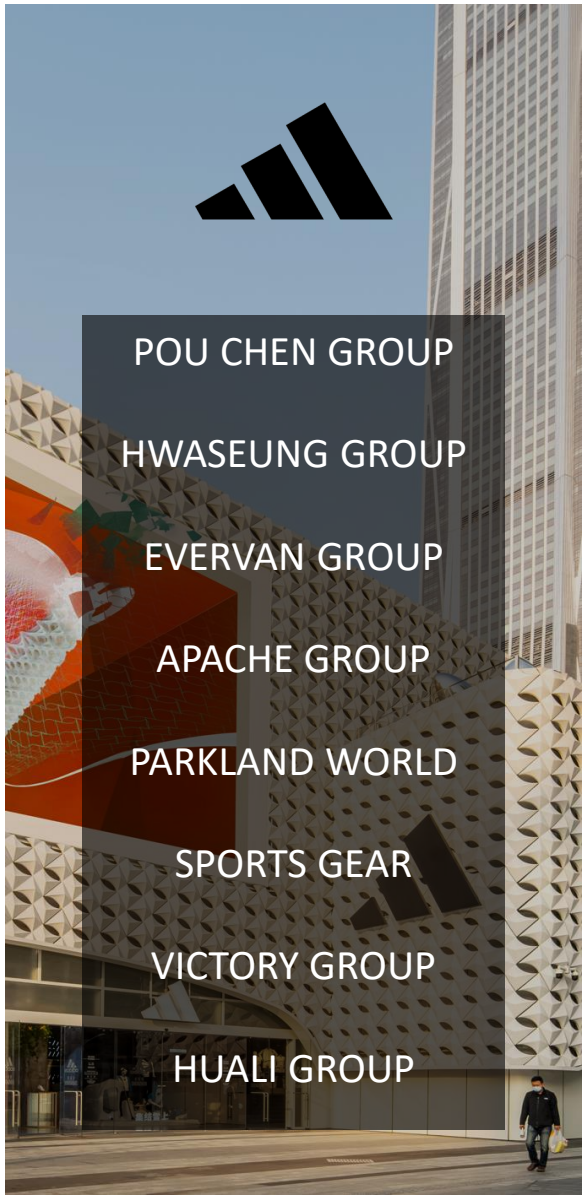
## Sales Proportion by Product

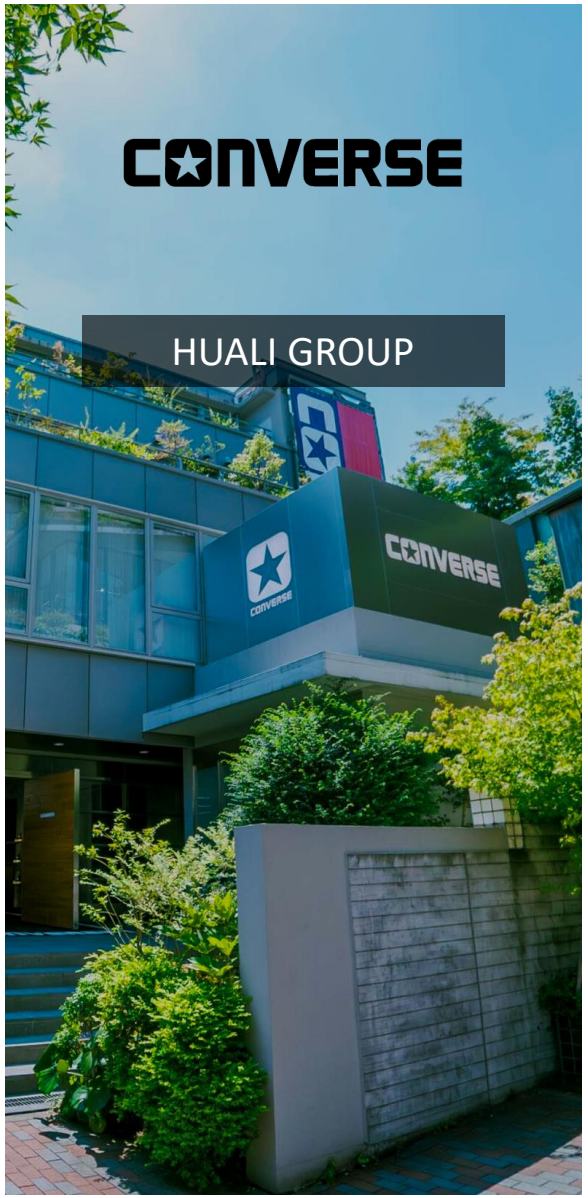
| Major products / Year | Casual shoes | Sports shoes |
|---|---|---|
| 2024 | 17% | 83% |
| 2025 | 11% | 89% |
| 2026Q2 | 8% | 92% |
| 2026H1 | 8% | 92% |

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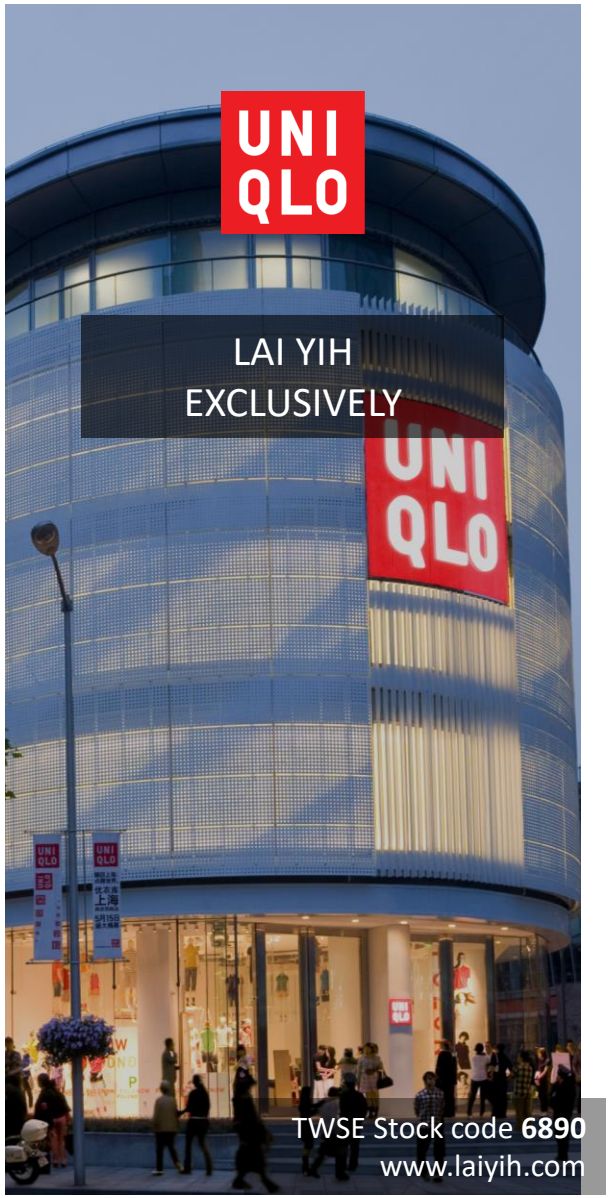
# OUR COMPETITORS










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# COMPETITIVENESS OF LAI YIH

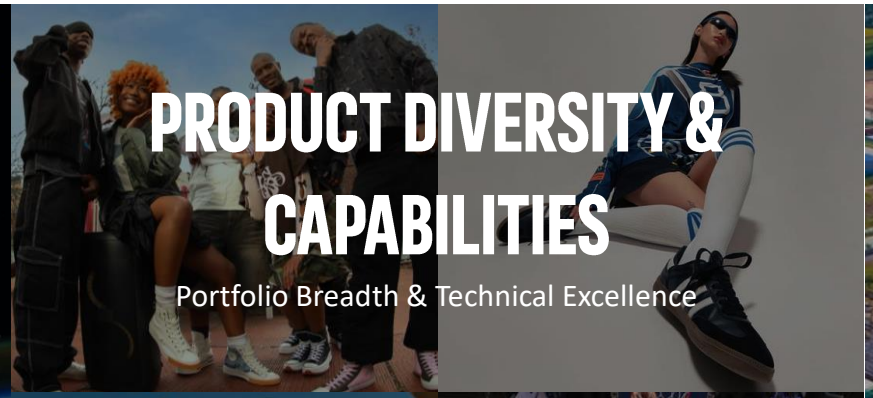
## AGILITY

Strategic Responsiveness
& Speed to Market

RAPID MARKET RESPONSIVENESS

FLEXIBLE SUPPLY CHAIN ARCHITECTURE

DIGITAL TRANSFORMATION FOR SPEED EXECUTION



## PRODUCT DIVERSITY & CAPABILITIES

Portfolio Breadth & Technical Excellence



MULTI-SEGMENT PRODUCT EXPERTISE

CUSTOM DEVELOPMENT & CO-CREATION CAPABILITIES



SCALABLE ENGINEERING & AUTOMATION

## SUSTAINABILITY ACHIEVEMENTS

ESG Leadership & Value Chain Impact

END-TO-END SUSTAINABILITY INTEGRATION

MEASURABLE CARBON & RESOURCE IMPACT

REPUTATION & COMPLIANCE ADVANTAGE

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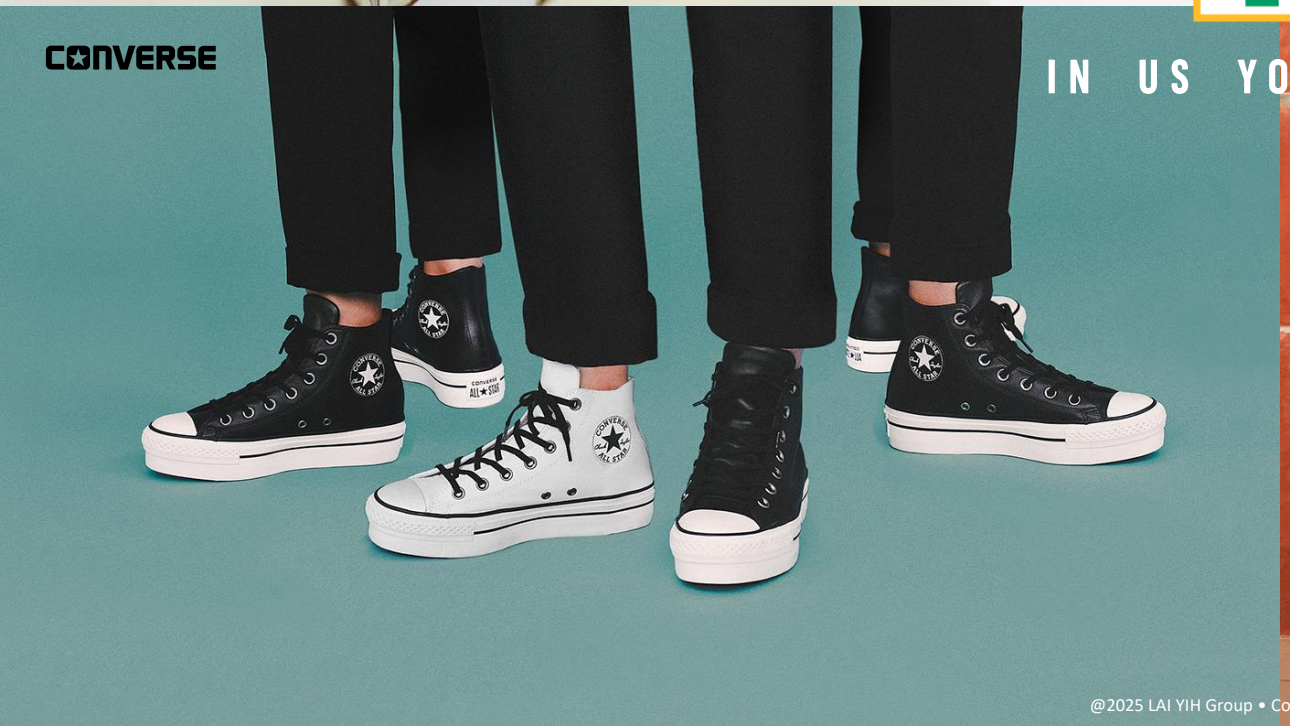




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